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VOYAGES

of the [Security-Driven] Enterprise



BASC 2018
October 27th, 2018

What is Security's Primary Role?



Risk
Reduction

The diagram is a Sankey chart with two main nodes: 'Risk Reduction' on the left and 'Growth Enablement' on the right. 'Risk Reduction' is represented by two light blue horizontal bars. 'Growth Enablement' is represented by two light orange horizontal bars. A central vertical bar, colored dark blue on the left and dark brown on the right, acts as a connector. The flow is shown by colored paths: a dark blue path from the top bar of 'Risk Reduction' to the top bar of 'Growth Enablement', and a dark brown path from the bottom bar of 'Risk Reduction' to the bottom bar of 'Growth Enablement'. The text 'Risk Reduction' is centered between the two light blue bars, and 'Growth Enablement' is centered between the two light orange bars.

Growth
Enablement

Speaker Bio

Katie Knowles (@_sigil)
*Security Consultant,
MWR NY*



- **Currently:** Pentester
- **Previously:** Blue Team of many hats for a large aerospace company
- **Passion:** Making my job (attacker) more difficult by helping defense improve as effectively as possible

Certifications: OSCP, GPEN, CREST CRT
BS Electrical Engineering, RIT



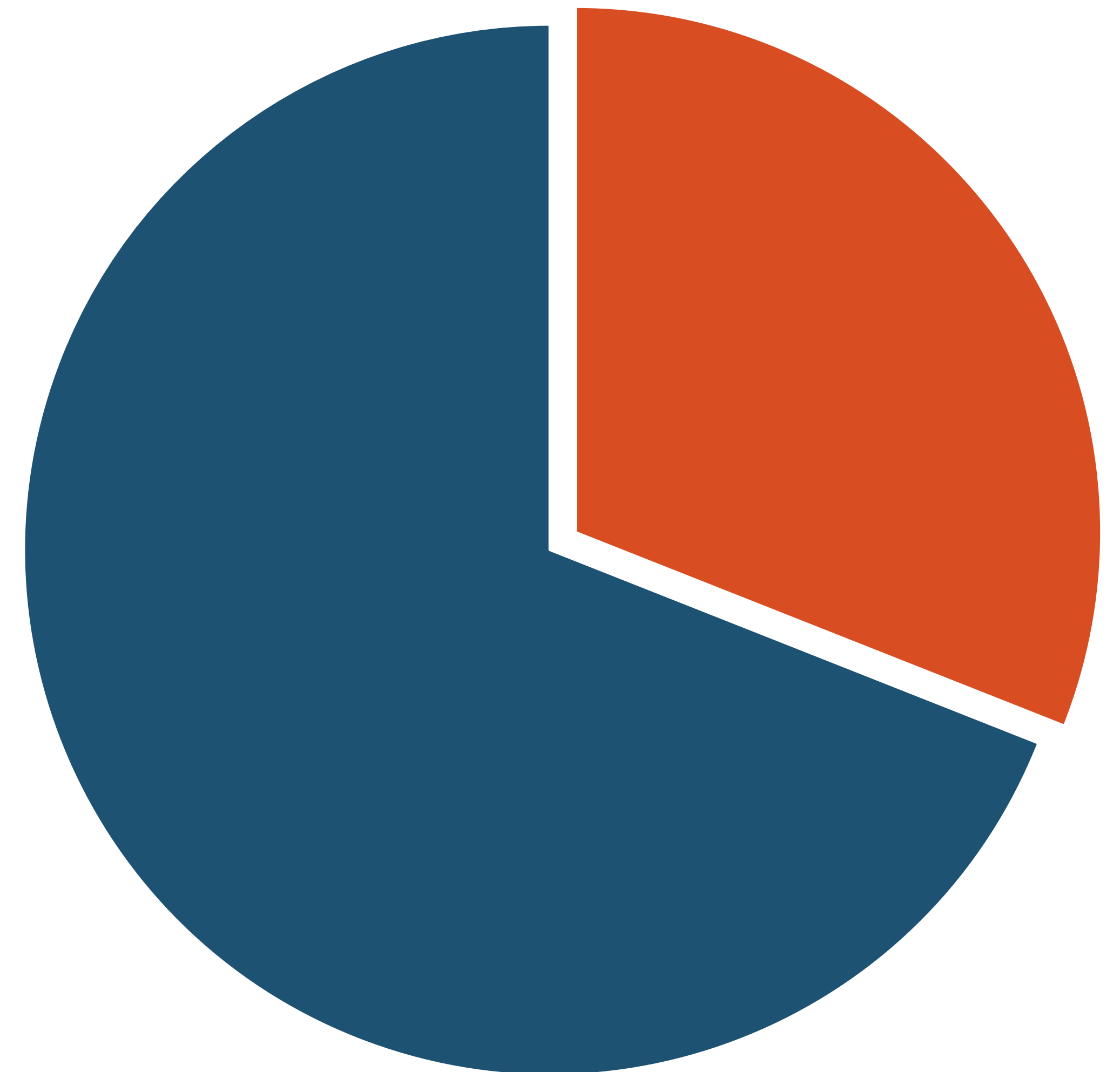
Agenda

- + Why should security enable the business?
- + 3 Roles
 1. Translator:
Learning New Languages
 2. Negotiator:
Mapping the Impact
 3. Motivator:
Enabling New Directions &
Dealing with Obstacles
- + Takeaways



++ Diverging Opinions

- + Recent Cisco survey:
“What is security’s primary role?”
- + 1014 senior & executive responses
- + Growth Enablement: 31%
Risk Reduction: 69%
- + Additionally, 39% percent had **halted a mission-critical initiative** due to cybersecurity concerns.



<https://connectedfutures.cisco.com/report/cybersecurity-as-a-growth-advantage/>

■ Growth Enablement ■ Risk Reduction



8%

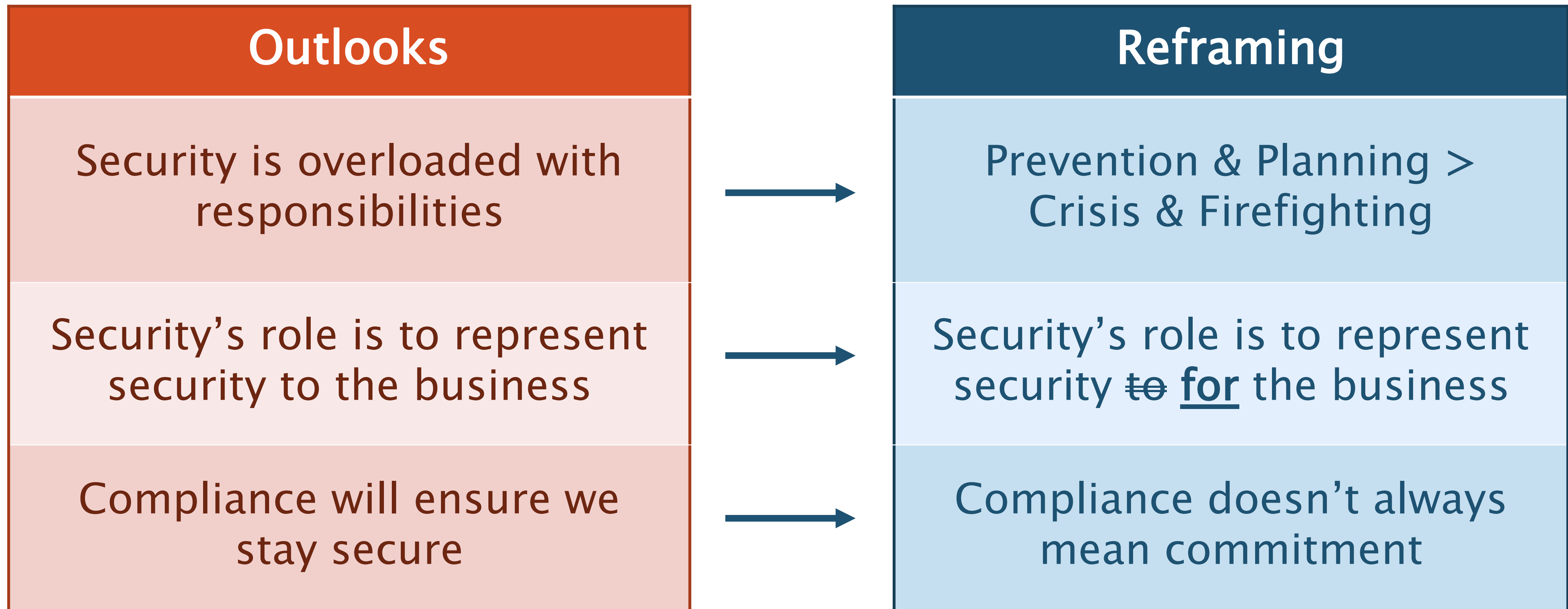
Shared Responsibilities

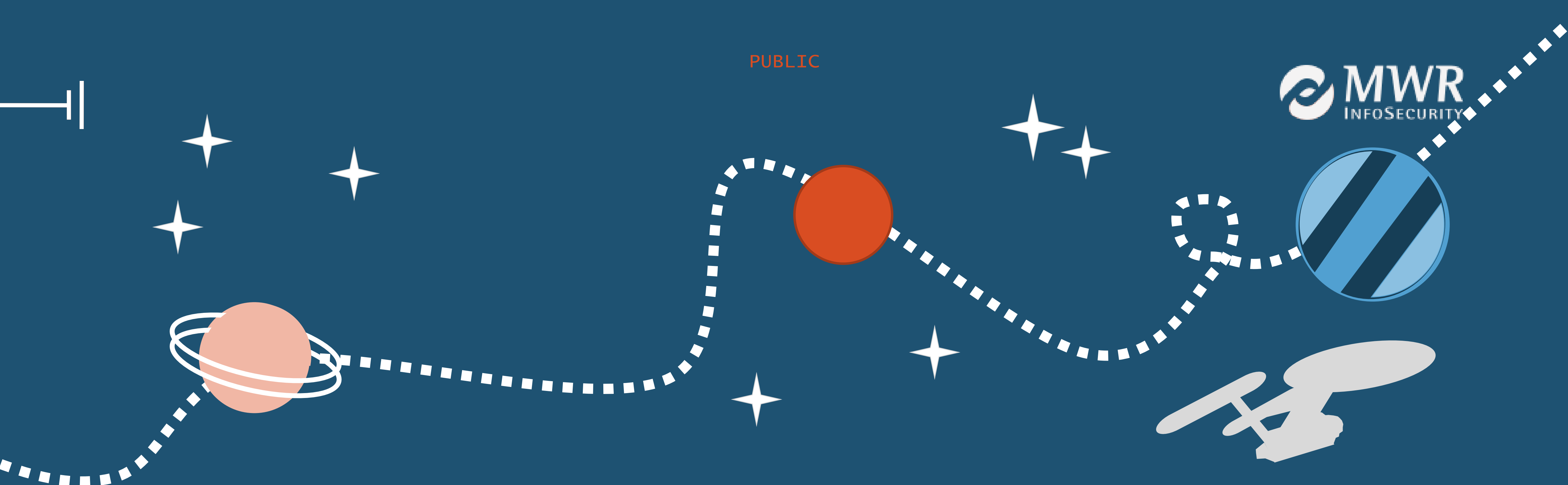
- + Survey of over 100 Financial CISOs:
 - Only 8% reported to the CEO
 - 39% reported to the CIO
- + “Offensive problems are largely technical, defensive problems are largely political.” – Halvar Flake

<https://www.fsisac.com/article/fs-isac-unveils-2018-cybersecurity-trends-according-top-financial-cisos>



Rethinking Perspectives





1. Translator

Identify motivations, risks, and expectations of teams that security's work has an impact on.

2. Negotiator

Map security impact against business goals and objectives of impacted teams.

3. Motivator

Define projects of maximum benefit & search for additional support based on mappings.

BUSINESS AREAS

COLLABORATIONS

Explore strange new ~~worlds~~,
Seek out new life and new ~~civilizations~~,
And boldly go where no ~~man~~ has gone before.

TEAM

✦ ✦ **1. Translator** ✦ ✦

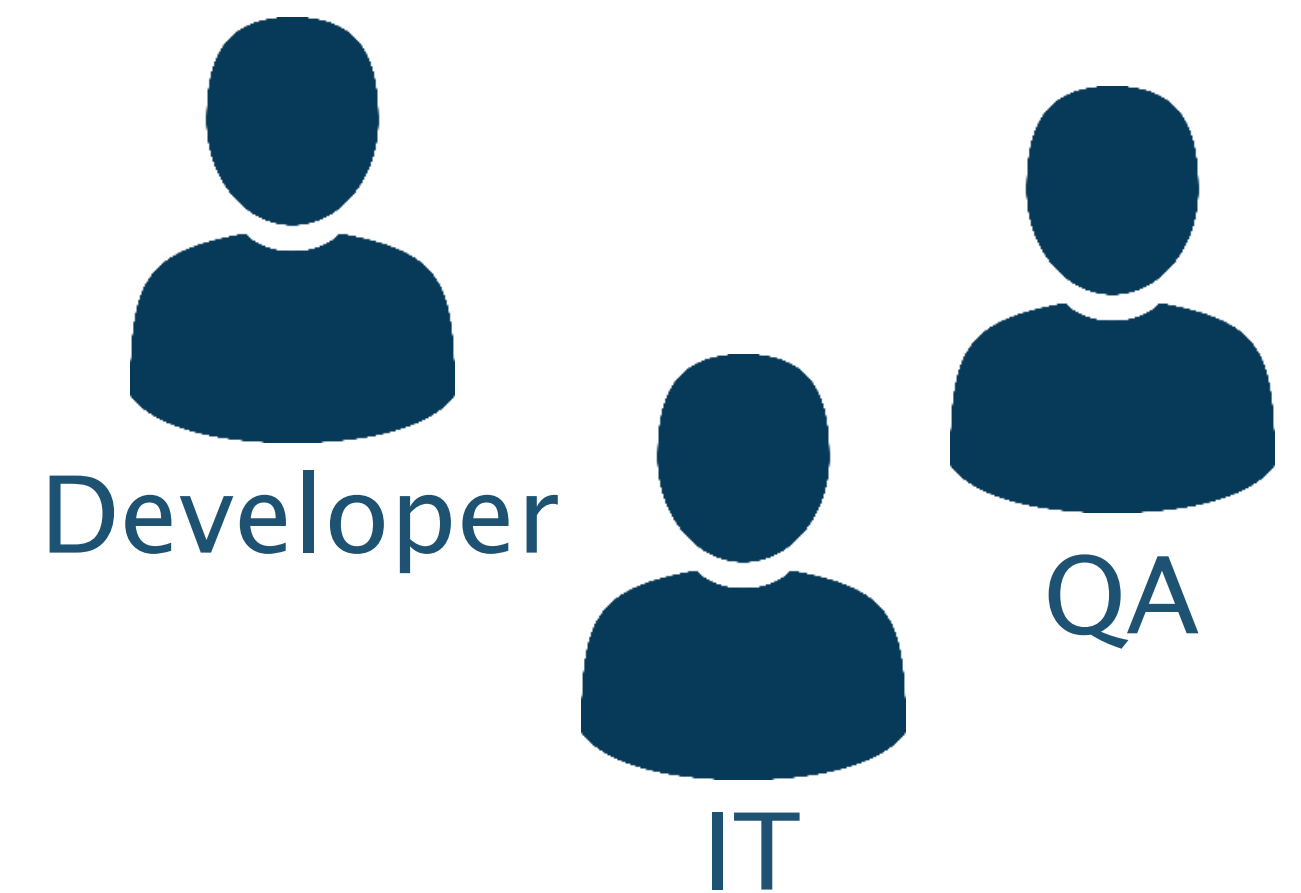
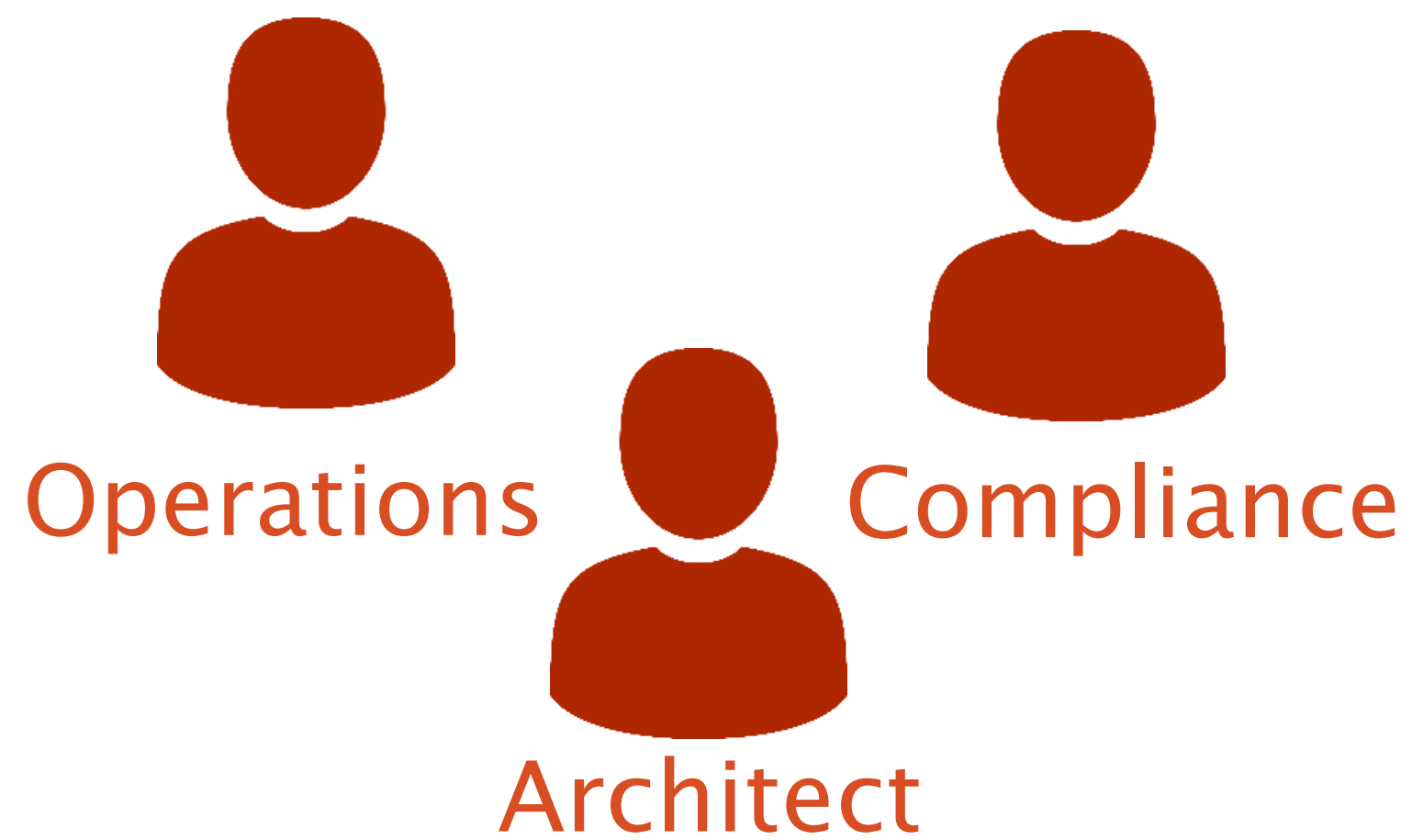
2. Negotiator

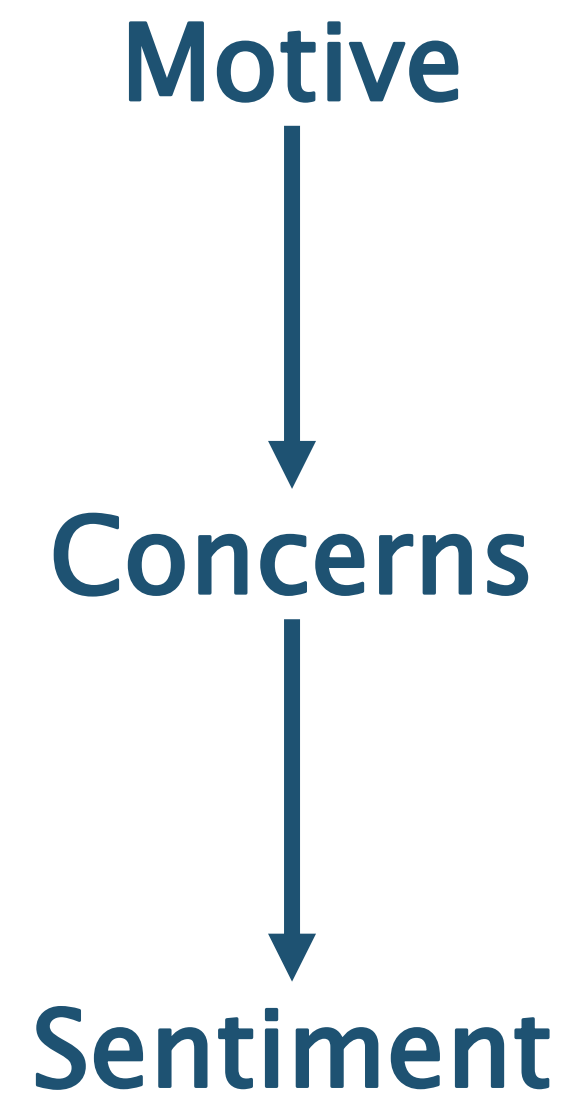
3. Motivator



Systems must be patched quickly for security compliance

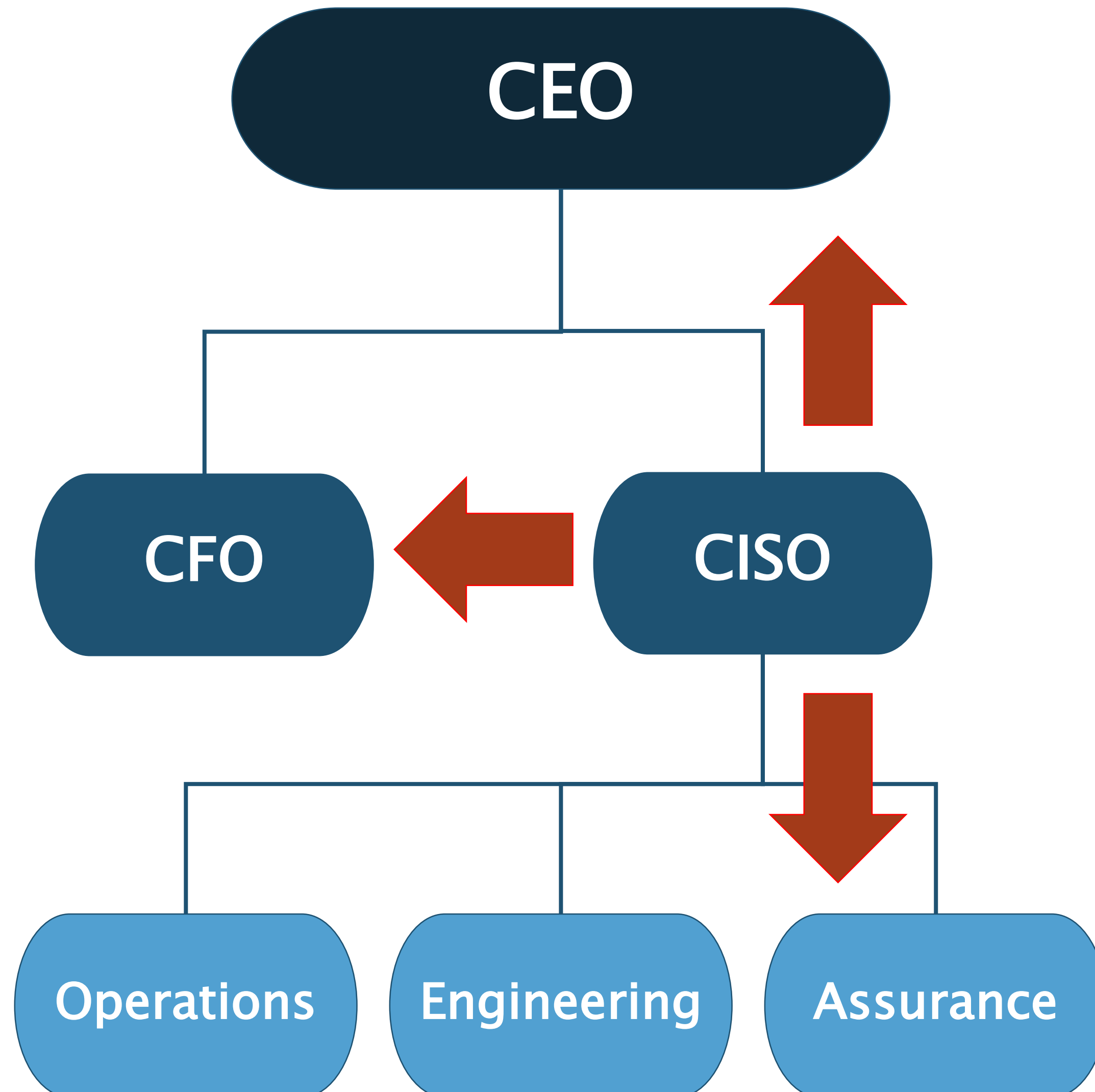
Development cannot be interrupted by sudden patching





Information Security	Engineering Team
“We can’t let these systems get breached”	“We can’t let the app go down from patching”
Breach: <ul style="list-style-type: none">• Loss of system availability• Possible ongoing compromise• Work hours devoted to remediation	Patching: <ul style="list-style-type: none">• Loss of system availability• Ongoing issues with new software• Work hours devoted to testing
“We can’t let the business be impacted by this”	“We can’t let the business be impacted by this”

Tool: Translating Perceptions



Answer 3 Questions:

1. What output defines the success of this person's role?
2. Related to security, what would the "worst day ever" look like from this person's perspective?
3. What are the 2-3 most important things security can do/does for this person?

Information Sources:

Emails, tickets, conversations, interactions with peers

1. Translator

 2. Negotiator 

3. Motivator



OWASP Risk Rating (Example)

Likelihood and Impact Levels	
0 to <3	LOW
3 to <6	MEDIUM
6 to 9	HIGH

Overall Risk Severity				
Impact	HIGH	Medium	High	Critical
	MEDIUM	Low	Medium	High
	LOW	Note	Low	Medium
		LOW	MEDIUM	HIGH
	Likelihood			

Threat agent factors				Vulnerability factors			
Skill level	Motive	Opportunity	Size	Ease of discovery	Ease of exploit	Awareness	Intrusion detection
5	2	7	1	3	6	9	2
Overall likelihood=4.375 (MEDIUM)							

Technical Impact				Business Impact			
Loss of confidentiality	Loss of integrity	Loss of availability	Loss of accountability	Financial damage	Reputation damage	Non-compliance	Privacy violation
9	7	5	8	1	2	1	5
Overall technical impact=7.25 (HIGH)				Overall business impact=2.25 (LOW)			

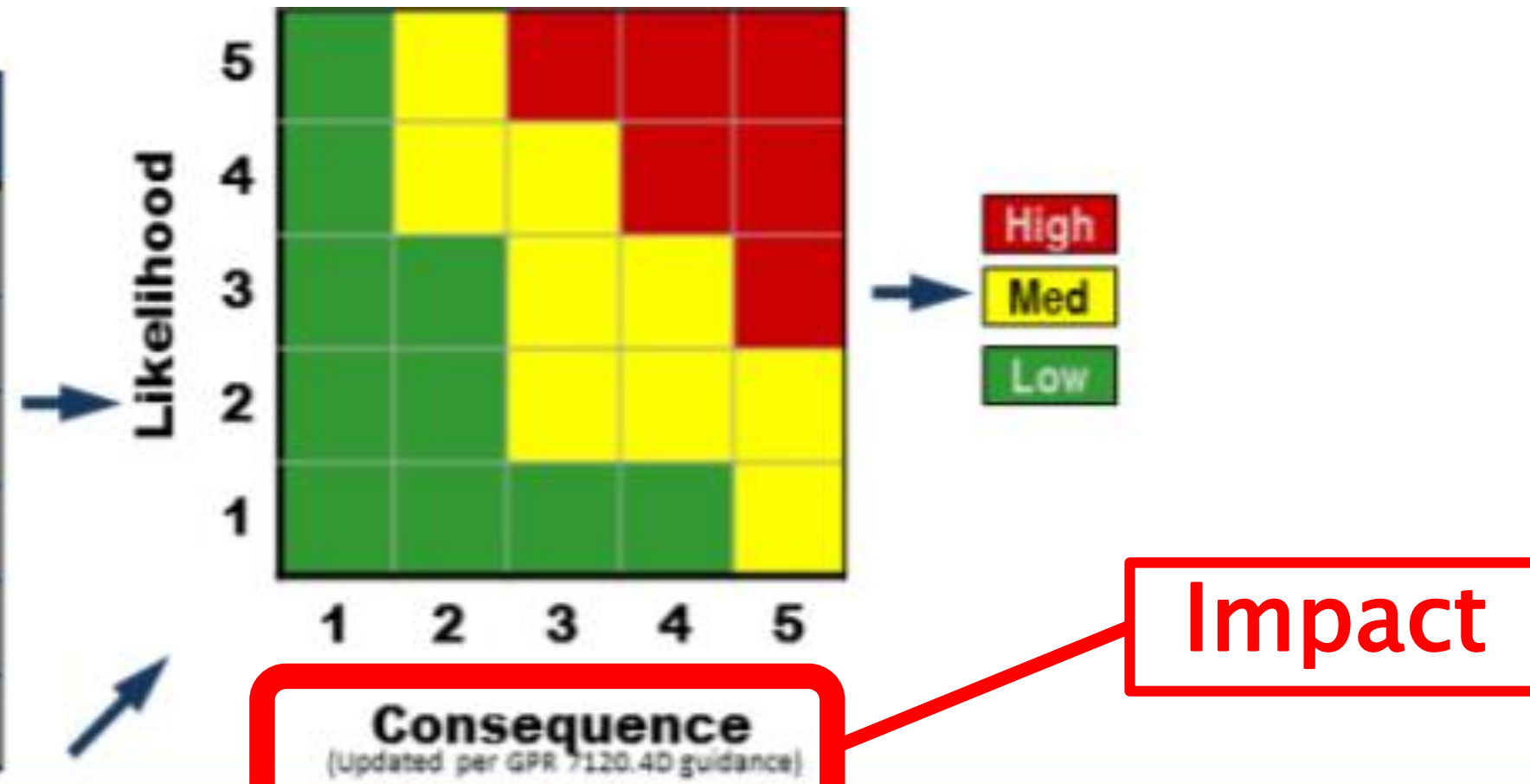
General Definitions

Unweighted Scoring

https://www.owasp.org/index.php/OWASP_Risk_Rating_Methodology

Ex.
NOAA,
NASA

LIKELIHOOD CATEGORIES			
Rank	Technical	Cost/Schedule	Safety
5 – Very High	$P_T > 50\%$	$P_{CS} > 75\%$	$P_S > 10^{-1}$
4 – High	$25\% < P_T \leq 50\%$	$50\% < P_{CS} \leq 75\%$	$10^{-2} < P_S \leq 10^{-1}$
3 – Moderate	$15\% < P_T \leq 25\%$	$25\% < P_{CS} \leq 50\%$	$10^{-3} < P_S \leq 10^{-2}$
2 – Low	$2\% < P_T \leq 15\%$	$10\% < P_{CS} \leq 25\%$	$10^{-5} < P_S \leq 10^{-3}$
1 – Very Low	$0.1\% < P_T \leq 2\%$	$2\% < P_{CS} \leq 10\%$	$10^{-8} < P_S \leq 10^{-5}$



CONSEQUENCE CATEGORIES					
Rank	1 – Very Low	2 - Low	3 - Moderate	4 - High	5 – Very High
Technical	No impact to meeting KPPs and/or other mission objectives. No technology development or modifications required.	Minor impact to meeting KPPs and/or other mission objectives. Minor impact to full mission success criteria. No new technology development required. May require minor modifications to existing technologies.	Moderate impact to meeting KPPs and/or other mission objectives. Minimum mission success criteria is achievable with margin. May require some new technology development.	Significant impact to meeting KPPs and/or other mission objectives. Minimum mission success criteria is achievable. Moderate new technology development is required.	Key Performance Parameter (KPP) and/or other mission objectives cannot be met. Minimum mission success criteria is not achievable. Major new technology development is required
Cost	< 2% increase over allocated Program or Segment/Sub segment funding, and can be handled within available reserves.	≥2% but ≤ 5% increase over allocated Program, Project or Segment funding, and can be handled within available reserves.	>5% but ≤ 7% increase over allocated Program, Project or Segment level funding, and can be handled within available reserves.	>7% ≤10% increase over allocated Program, Project or Segment level funding, and/or threatens to reduce reserves below prudent levels.	>10% increase over allocated Program, Project or Segment funding and/or exceeds available reserves.
Schedule	Minimal or no slip in non-critical path elements. No impact to schedule reserve	Any slip in non-critical path elements of ≥1month ≤2 month	Any slip in non-critical path elements of >2 months ≤3 months, accommodated within reserves	Moderate impact to critical path or any slip in non-critical path elements of >3 months ≤4 months or major milestones that threatens to reduce reserves below prudent levels.	Major slip in the critical path or any element on the critical path that exceeds reserves Major slip that affects the award of the follow-on phase Major slip that affects the launch date or delays scheduling to other segments
Safety	Negligible or no safety impact	Could cause the need for only minor first aid treatment	May cause minor injury or occupational illness or minor property damage	May cause severe injury or occupational illness or major property damage	May cause death or permanently disabling injury or destruction of property

Specific
Definitions

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Tool: Negotiating Priorities

Likelihood:

Define security likelihood
(Ease of exploit, ease of detection, etc.)

Impact:

Define...

1. How would ~~CIA~~ success in this area of the business be impacted?
2. Would this delay the “critical path”?
3. Would this result in a worst-case scenario for this area of the business?



Impact

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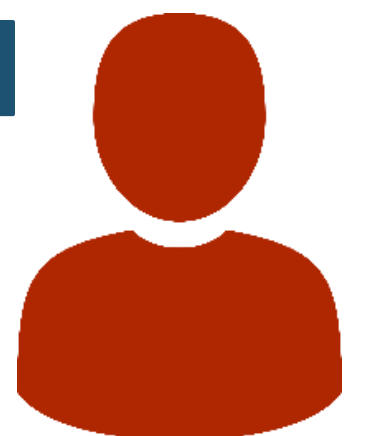
3	6	9
2	4	6
1	2	3

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Likelihood



1. Translator
2. Negotiator

3. Motivator





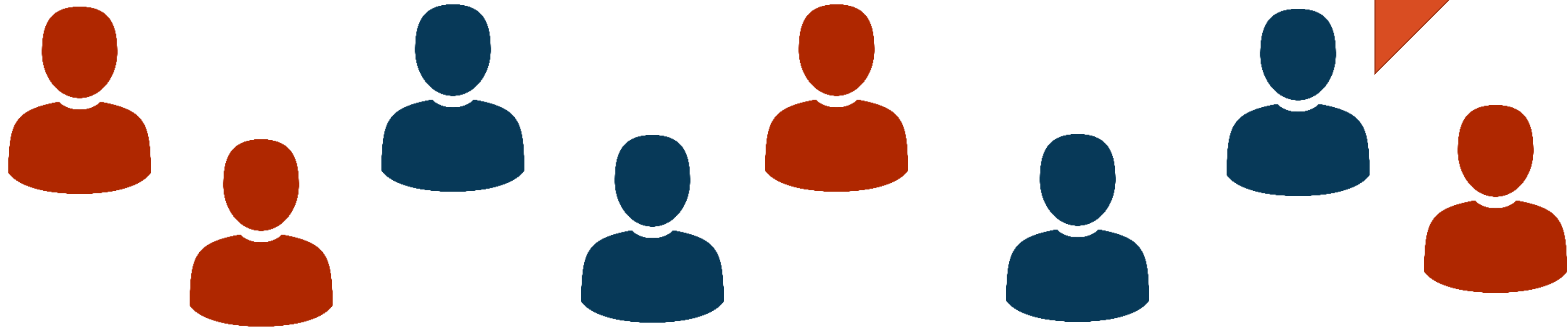
Group Objective: Improve Patching Process



Development cannot be interrupted by sudden patching



Systems must be patched quickly for security compliance



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Enabling Growth

1. Situations of Mutual Benefit

- + Build security in where objectives overlap
- + Reach new objectives with support from additional groups

Ex. SDLC

- + Security:
Security reviews during development
- + Development:
Quick testing & deployment of new releases

2. Projects Facing Pushback

- + Look for strength in numbers & common enemies
- + Make security easy, then work towards mandatory

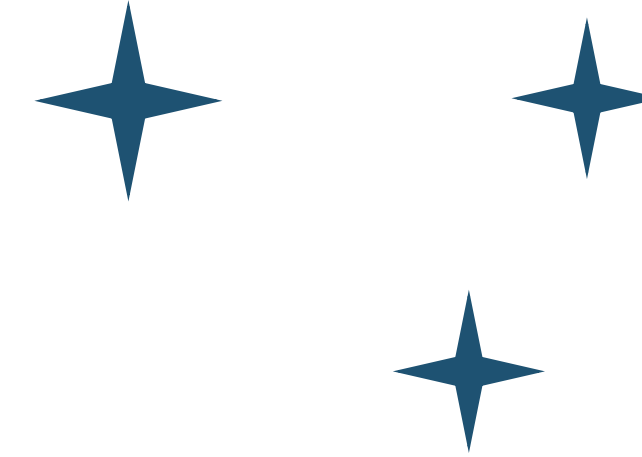
Ex. Mandatory Logging

- + Security:
Detection of suspicious behavior, response to security incidents
- + IT:
Troubleshooting info. for uncommon system errors



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The Complete Voyage



1. Translating Perceptions

Define areas of success, concern, & most important things security can do for this area of business

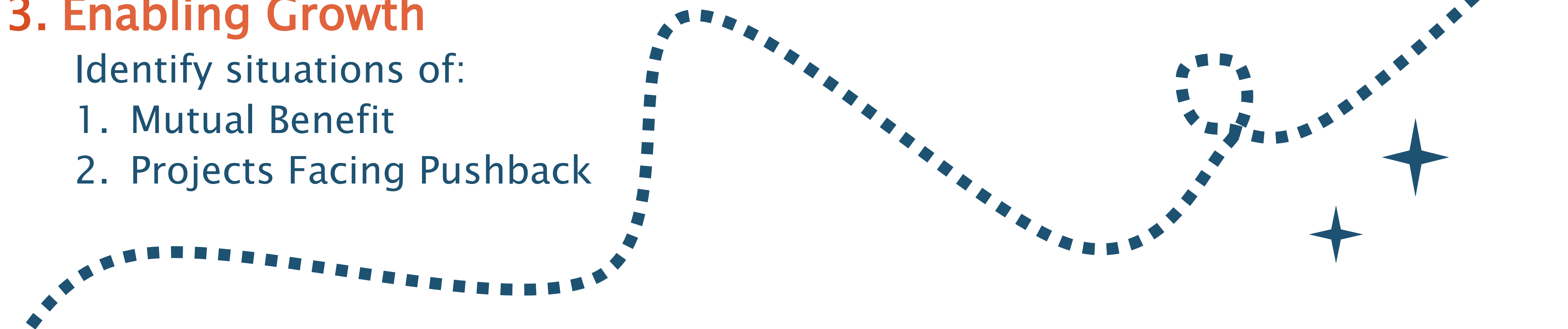
2. Defining Priorities

1. Likelihood: Security likelihood
2. Impact: Business impact for this area of the business

3. Enabling Growth

Identify situations of:

1. Mutual Benefit
2. Projects Facing Pushback

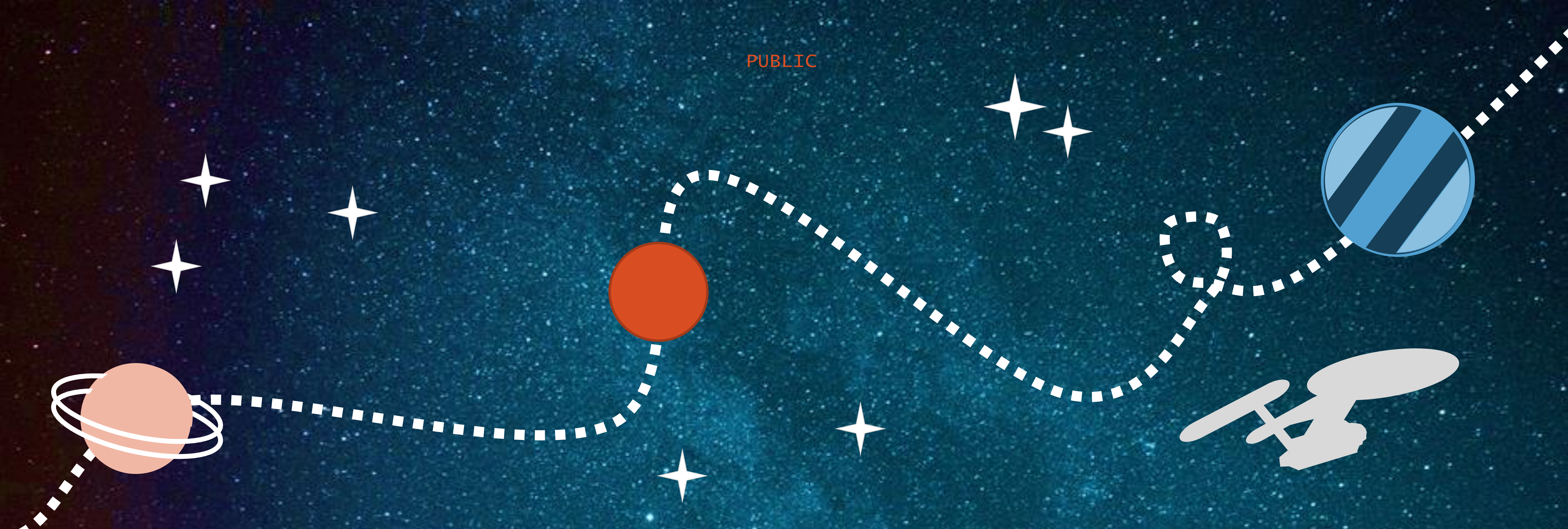




Closing Thoughts

1. Use conflict as an opportunity to define resilient, meaningful goals
2. Turn “adversaries” into allies to unite the business against common issues
3. Mandating change wins at first, but influencing change will get us further in the long run

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Questions?

Or reach out at:

@_sigil

Katie.Knowles@mwrinfosecurity.com



MWR
INFOSECURITY

3 Questions: Translating Perceptions

1. What output defines the success of this person's role?
2. Related to security, what would the "worst day ever" look like from this person's perspective?
3. What are the 2-3 most important things security can do/does for this person?

I

Identify Situations: Enabling Growth

1. Maximum Mutual Benefit
Build security in where objectives overlap
2. Projects Facing Pushback
Look for strength in numbers, common foes wherever possible
Make security easy, then work towards mandatory

III

II

Likelihood & Impact: Defining Priorities

Likelihood: Define security likelihood
(Ease of exploit, ease of detection, etc.)

Impact: Define...

1. How would success in this area of the business be impacted?
2. Would this delay the critical path?
3. Would this result in a worst-case scenario for this area of the business?

Impact H	3	6	9
	2	4	6
	1	2	3
	L	M	H
	Likelihood		

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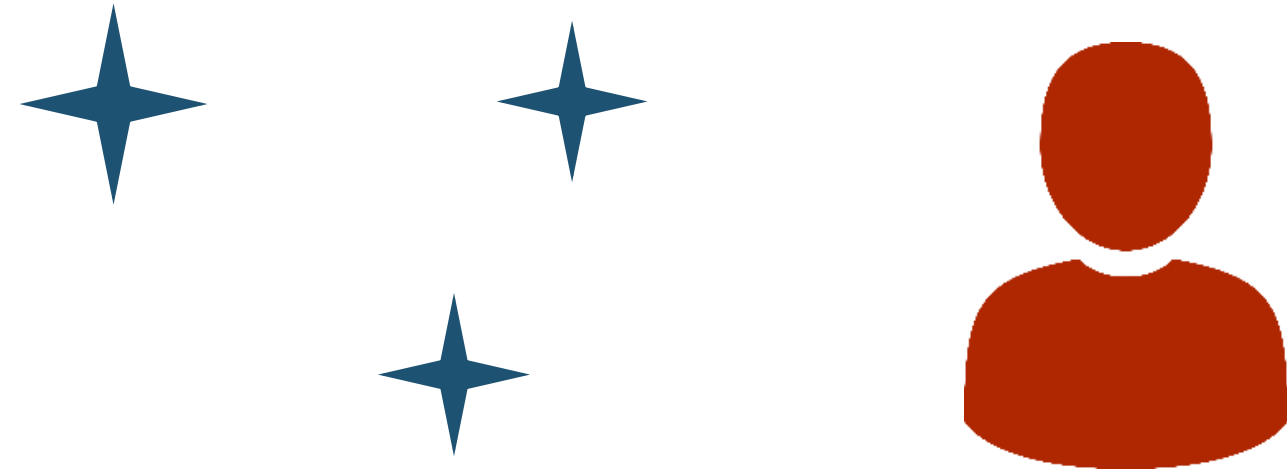
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Motive
↓
Concerns
↓
Sentiment

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